



# ANY QUESTIONS?



breaking down barriers



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## I've seen other, similar websites. Why choose yours?

The Approved 4 Business website allows searches on certain criteria because all questionnaires are completed via a standard database.

Companies can be compared since the questions are uniform for every organisation.

Commonly used suppliers can be selected by buyers and instant electronic updates are provided detailing any changes to the self-audit.

## I have my own website – why don't I simply display my own approvals and self audit there?

The Approved 4 Business website provides uniformity in the display of information and therefore allows searches on, and comparison of information.

Approved 4 Business is a one-stop-shop for approvals which aims to assist the buyer in saving time searching each individual supplier website for approval information. Using the "Myapproved4" function they can build their own approved supplier list and, when selected as a favourite on "Myapproved4" any updates to your approvals will be communicated to your customers immediately. Approved4Business will notify you when your annual update is due so you, and your customers, can be sure that only current information is shown.

A direct link from your own site to Approved 4 Business can be easily achieved saving you time and money updating your current pages.

## Aren't you removing a function of my Quality Manager?

Yes and no

Your Quality Manager will now only need complete *one self audit per year*. This can then be viewed by all your customers, current and future.

Accountability still rests with your own Quality Manager but Approved 4 Business cuts through the paperwork making more time available for physical audits and other Quality Manager functions.

## I'm an aviation buyer and some of the companies that we already use are not on your website; can we recommend that they be added?

Yes, there is a link on the site which lets you tell us of any companies you can't find. We will then approach those companies and advise them there has been a request for their self-audit.

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Jackie Bailey – Tucker MD

Telephone: 0870 423 6203, Mobile: 07887 564430, Fax: 0870 423 6204, E-mail: Jackie@approved4business.com



# QUESTIONS Cont.



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## So how does this improve safety?

Aviation quality departments must check that suppliers have the correct approvals before business commences with a new company. The instant accessibility of approval information not only speeds up trading but the willingness of a company to show these approvals helps to illustrate their legitimacy. Of course quality managers can not delegate accountability but they are able to make quicker decisions about a supplier given the availability of the information and since Approved 4 Business is continually updated, and audits renewed annually, Quality Managers can rest assured that their information is always current.

## It's mid-year and I've just received a new approval. Can I show it?

Yes, by application to Approved 4 Business you will have access to your questionnaire for any updates or amendments. This ensures your information is kept current and all updates are instantly communicated to any customers who have selected you on "Myapproved4".

## How will I know if a new company has been added since my last search?

You can enter any company you are looking for in the search field. If it is listed the details will appear, if not you can request their addition per "6" above.

## Will I be kept informed of any changes to your service?

By using the "Myapproved4" option, changes to any company on your list will automatically be notified to you. Of course any changes to the functionality of the system will be advised immediately.

## Having worked in aviation for 18 years, how did the idea for the business come around?

As a buyer I had to ensure any new suppliers completed a self-audit, which I would either post, fax or email to them. This relied upon the receiver firstly being there, and secondly having the time to complete the form. I thought it would be so much easier if there was a website where this information could easily be found. When I couldn't find one anywhere I decided to do it myself and Approved 4 Business was born.

*If you have any other questions please don't hesitate to contact us.*

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